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Mark Baker, president of IBA Consultants, announces the addition of Laura Williams as regional account manager.

ADVERTISEMENT Working out of IBA's Pensacola office, Williams joins the company with more than 20 years of experience within the engineering industry. She will be responsible for duties such as account management, business development, new accounts and field sales.

Prior to joining the company, Williams served as marketing director and business development for SMB Architecture, Pensacola. She also learned her craft working at companies such as DLR Group Inc. and Jacobs Engineering Group, where she was responsible for market sales and the management of the national sales staff.

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